

*This CV is anonymous for security purposes - In order to obtain access to this candidate, you must be an identified business*

## Sales executive

A business development position to create opportunities and penetrate foreign markets.  
More likely to work in IT or technical sales.  
100% available to work abroad

## Work experience

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Since September 2000	<b>AVAILABLE ON DEMANDE</b> <b>Mission:</b> United Kingdom and Spain In fund raising, health and sport fields.
January 2006 May 2006	<b>DEPARTMENT MANAGER</b> <b>Mission:</b> Supervising the daily loading of the display space, short supply prevention and the turnover with promotional products. &#61672; Using management software in the frame of the commercial policy of the group. <b>Means:</b> &#61672; Organization of promotional animation in partnership with the suppliers. To increase sales by a factor of 2 on the period. &#61672; Remodelling of the Pet food department, enabled to increase sales drastically compared to previous year.
January 2005 July 2005	<b>EXPORT ASSISTANT</b> <b>BIOMEDICAL ELECTRONICS</b> <b>Mission:</b> &#61672; Business development to China, South America and Europe. Website and business document translation. <b>Means:</b> &#61672; EUR 15 000 software development contract, and 200 devices a year distribution contract of a computerised choice assistance tool for glasses and lenses, Spanish market. <b>Appraisal:</b> &#61672; Scalp and hair analysis tools for specialised institutes sold to Spanish centres, including the 40 institutes of the Spanish Svenson Hair Centres for an amount of EUR 200 000.

## Diplomas and education

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September 2002 September 2005	<b>Insec Bordeaux, Management school</b> 3-year programme which alternates intensive course work with placements abroad and prepares students for a career in International Business, Trade Export, International Business, Intercultural Management, Controlling & reporting, Analysis emerging countries <b>Area of specialisation:</b> International trade
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September 2000  
May 2002

## **Iseg Bordeaux**

A 2-year higher technical diploma in International Business, courses and work experiences to learn the management of international commercial practices (means of payment, logistics, customs, marketing strategies...)

**Area of specialisation:** International trade

## **Language skills**

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### **Spanish**

**Speaking competence:** Fluent, **Written competence:** Fluent

### **English**

**Speaking competence:** Fluent, **Written competence:** Fluent

### **French**

**Speaking competence:** Native speaker, **Written competence:** Native speaker

## **Various**

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I am fond of outdoor water and mountain sports. I used to practice rugby and basketball and am a martial arts and movies fan.