

This CV is anonymous for security purposes - In order to obtain access to this candidate, you must be an identified business

Sales / Marketing Position

Graduated from a high institute of management and experienced in commerce and customer service. I'm looking for a job in international environment that suits both my personal and professional experience.

Work experience

Since
May 2008

Regional sales officer

Mission: -Investigating middle-east market for confectionery products.
-Developing and advertising the product.
-Coordinating and intermediating between customers and company in Italy.
-Receiving and executing orders.

Since
January 2008

Senior Sales Associate

Mission: -Achieving sales targets: I'm specialised in selling luxury goods(watches, pens, leather goods, luxury mobile phones, sunglasses, silver, table wear).
-Interacting and dealing with customer needs.
-Providing high quality of service.
-After sale services.
-Visual display, direct marketing.
-Documentation as per company policies; Monthly reports, Brand report...
-Staff training.

June 2006
October 2007

Sales supervisor

Tej Marhaba Shopping center. Tunisia.

Mission: Responsibility of all store (Men's and Women's Fashions)
Manage a team of 5 salesperson.
Develop a portfolio of customers, negotiate, according promotions, increase sales.

Diplomas and education

September 2005
June 2007

Higher institute of management, Sousse, Tunisia

Bachelor of management
(A-level english of business)

Area of specialisation: International trade

September 2003
June 2005

Higher institute of management, Sousse, Tunisia

Management degree
First level of my business formation
(A-level english of business)

Area of specialisation: Management

September 2002
June 2003

Secondary school 9 April 1934

Baccalaureate (A-level english)

Area of specialisation: Economy and management

Computing skills

Software

Proficient with Word, Excel, Internet

Language skills

Arabic

Speaking competence: Native speaker, **Written competence:** Native speaker

English

Speaking competence: Fluent, **Written competence:** Fluent

French

Speaking competence: Fluent, **Written competence:** Fluent

Italian

Speaking competence: Fluent, **Written competence:** Fluent

Various

Hobbies

Sport: Swimming, football.
Surfing on the net.