

This CV is anonymous for security purposes - In order to obtain access to this candidate, you must be an identified business

Bartender

Self confident and a strong competitor, my background in customer service, work experience, education and passion for sales, together with my language skills would make me an excellent addition to your team.

An energetic and intelligent individual who is keen to find a position within your establishment. Reliable, trustworthy and very personable. Able to work on own initiative or as part of a team.

Work experience

Since
January 2010

Barback

Mission: Currently working as pitt.

My objective is to utilise my work experience as a team leader to become a bartender for Merivale Group.

October 2000
October 2009

Sales Manager

Mission: Managing the sale department of an estate agency, liaising directly with the company directors.

Managing a team of two full time sales negotiators.

Means: Valuing property for landlords.

Compiling property descriptions to load to website and property portals.

Uploading new properties on website and property portals and ensuring they are updated.

Compiling adverts for printed publications.

Daily updates to Landlords on viewings (Phone and e-mail).

Daily updates on new properties to clients on database (Phone and e-mail).

Responding to leads from website and telesales.

Negotiating sale offers between landlords and buyers.

Drafting purchase contracts.

Setting targets for office and negotiators in compliance with company directors.

Canvassing new business.

Staff training.

Taking on new instructions and communicating terms of business.

Marketing the brand.

Negotiating rates for printed adverts.

Appraisal: Mastery of office and computer tools

Achievements : Average annual increase of 30%

Diplomas and education

October 2008
January 2009

FNAIM Nice (National Federation of Estate Agents) FRANCE

Diploma of Expertise in property valuation

Area of specialisation: Residential and commercial

October 2000
June 2002

ESIG Nice (College of Computer Science and Management) FRANCE

Diploma of economy

Area of specialisation: Technical certificate in commercial action

September 1998
June 2000

Lycée Paul Valérie Menton (High school) FRANCE

High School Certificate (HSC)

Area of specialisation: Sales to foreign guests

Computing skills

Software

Microsoft Windows and Apple Mac OS
Microsoft Office (Word, Excel, Powerpoint, Outlook)
Immociel (Professional real estate software)
Péricles (Professional real estate software)
Emulis (Online professional real estate software)

Additional information

Mastery of the Internet and computer tools

Language skills

English

Speaking competence: Fluent, **Written competence:** Fluent

French

Speaking competence: Native speaker, **Written competence:** Native speaker

Italian

Speaking competence: Fluent, **Written competence:** Fluent

Various

Driving license

International driving license

RSA Certificate

Responsible service of alcohol

Nationality

French